Grants 101

Identifying Opportunities, Evaluating Eligibility & Writing a competitive App

LIZ BUDD

FOOD BANK OF WESTERN MASSACHUSETTS

But First: Understanding Common Acronyms

NOI-Notice of Intent

LOI-Letter of intent

RFP-Request for Proposal

RFR-Request for Response

RFI-Request for Information

RFQ-Request for Quote

Resources:

Medium.com

https://www.allacronyms.com/

How To Find Grants

Foundations

State

Federal

Finding Foundations

◦ There are several databases that collect foundation information. Most have membership fees but here is one of my favorite that is free.

◦ https://www.grantmakers.io/

◦ Impala.digital and Candid

◦ Activity: lets look up a funder

State Grants

- ◦ The state has an online database for identifying and submitting grant applications
  - ◦ (although some divisions manage their own grants processes.)
- ◦ https://www.commbuys.com/bso/
- ◦ Things to know
  - ◦ The database is organized by UNSPC codes
  - ◦ To see some details you need to register for an account
- ◦ Activity: lets explore Commbuys / state grants

Federal Grants

◦ The federal government has a digital grants portal: www.grants.gov

◦ Things to know

   ◦ You'll need both a UEI (replaced DUNS) a SAM Cage Code to apply for federal grants.

   ◦ The database is organized by CFDA numbers

   ◦ To see some details you'll need to register for an account
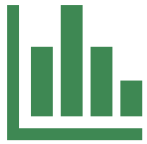
◦ Activity: let's explore grants.gov

A few resources

Lets take a look at a few a few resources I use to identify grants/ access training and support:

Mass Non Profit Network

Non Profit Learning Lab

Mass Department of Agriculture

Key aspects to successful applications

Data & 3rd Party Research

Persuasive Story Telling

Short and Simple

Closely following guidelines

Questions

LIZ BUDD

LIZB@FOODBANKWMA.ORG