



Dear Friends,

Your social investment in our mission last year, and compassion for those less fortunate, once again, literally saved lives and brought hope to so many households uncertain how they were going to feed themselves.

Last year, we continued our decade-long trend of providing more and healthier food to those who go hungry and who are at risk of hunger on any given day, week or month of the year. Our nutrition team traveled the region teaching individuals how to shop for and prepare healthy meals on a budget. Now, more elders with chronic health conditions are eating better. More, working families are learning how to stretch their dollars to buy and eat healthier food.

Our SNAP Outreach team enrolled more eligible households to receive SNAP benefits— a critical federal nutrition program without which about 147,000 individuals across western Massachusetts would have no other recourse than to turn exclusively to The Food Bank and its local feeding partners for food, which would completely overwhelm us. The SNAP team also promoted the innovative new Healthy Incentives Program (HIP), which matches SNAP purchases dollar for dollar at local farmers markets and the like. As a result, thousands of SNAP recipients were able to purchase fresh vegetables from local farmers during the harvest season.

Both SNAP and HIP are now at great risk. Funding cuts would cause a dramatic spike in hunger and food insecurity nationally.

Our advocacy efforts last year helped protect state and federal nutrition programs, and supported funding for some new initiatives like HIP. In addition, we persuaded more local schools to adopt Breakfast in the Classroom — a proven strategy to feed hungry children and improve academic performance.

Finally, we launched our region's Coalition to End Hunger to "lead the community to end hunger," advancing the second part of our mission in a real, tangible manner. Our partnership with health providers to feed patients at risk of hunger couldn't have come sooner given the recent release of a study documenting that Massachusetts spends \$1.9 billion annually on health-related costs associated with food insecurity.

We are committed to ever greater impact of all our work this year. We thank you so very much for your past and continued support of our goal to create a western Massachusetts where no one goes hungry and everyone has access to healthy food.

Andrew Morehouse

Executive Director

Jacqueline Charron
President, Board of Directors

The Food Bank of Western Massachusetts • FY2017 Annual Report • Foodbankwma.org

Linking Hunger and Health



Launched in 2017, The Coalition to End Hunger is a collaborative network of leaders and organizations focusing on providing integrated social services for those who need them, erasing the stigma associated with hunger, and advocating for public policy solutions. The coalition's first initiative was launched in June 2017 in Holyoke in partnership with the Holyoke Health Center (HHC) and several other social service programs.

This screening and referral initiative is designed to identify food insecurity among pediatric patient households at HHC and provide them with healthy food and other needed social

services to address the underlying causes of hunger. Using nationally-recognized and -tested food insecurity screening questions, HHC's pediatric department conducts the screening as part of the patient check-in process. For those who screen positive for food insecurity, health providers refer them to The Food Bank. Upon receiving the referrals, The Food Bank provides nutrition services (including SNAP enrollment, nutrition education and information about neighborhood food assistance) and offers to make additional referrals to a network of partnering social service providers.

During the 12-week pilot period that ended in September 2017, pediatric providers served 2,543 patients. Sixty-one percent of those patients were screened for food insecurity and of those, 43 percent screened positive as food insecure.

"Our pilot was just within our pediatric group," explains Dr. Vinny Biggs, pediatrician at HHC. "So, I see in the future being able to expand it to the rest of the providers at our health center, and an opportunity to be able to do food insecurity screenings and referrals in lots of medical settings throughout the valley. I think that would be a tremendous opportunity."

Feedback about the pilot program's screening and referral process was overwhelmingly positive. HHC patients, staff, and providers as well as partnering social services providers spoke highly of the program and acknowledged its importance for their patient/client population. Patients' parents emphasized their gratitude for the referrals and resources received.

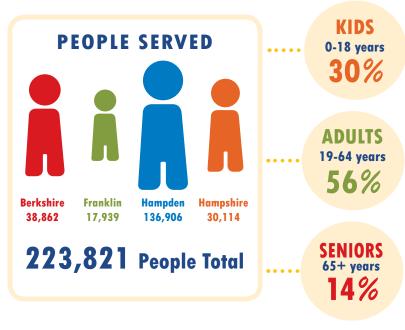
Currently, The Food Bank and its partners are expanding their initiative to the entire HHC patient population and beginning to identify new health provider partners in our region.

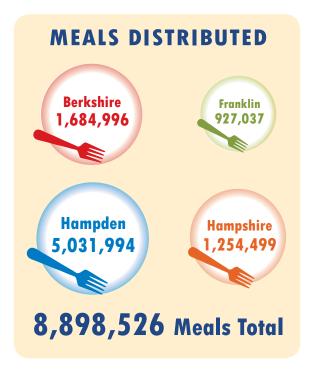
For additional information about the Coalition to End Hunger, and to learn how you can get involved, visit **www.coalitiontoendhunger.org**.



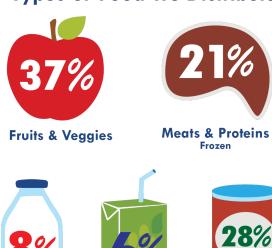
The Year In Review

Data compiled from October 1, 2016 – September 30, 2017





Types of Food We Distribute



Beverages

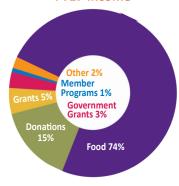
Dairy





Financials

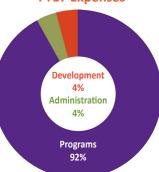
FY17 Income



Income **FY17** Food 12,321,645 **Individuals & Corporate Donations** 2,435,892 Grants 905,544 **Government Grants** 416,567 **Member Programs** 172,785 Other 377,741 Total \$16,630,174

Statement of Financial Position	
	FY17
Current Assets	2,014,794
Fixed Assets (net)	3,098,363
Other Assets	2,733,256
Total Assets	7,846,413
Accounts Payable	151,224
Other Current Liabilities	208,659
Long-Term Liabilities	0
Total Liabilities	359,883
Net Assets	7,486,530
Total Liabilities and Net Assets	\$7,846,413

FY17 Expenses



Expenses	
FY17	
15,117,592	
710,652	
642,411	
\$16,470,655	

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VFW Post 10338 Emergency Food Pantry

\$1,000 - \$2,499

Aetna Foundation, Inc. **BNY Mellon Community Partnership Employee Funds** Bob's Discount Furniture Charitable Foundation. Inc. C & S Wholesale Grocers, Inc. Coldwell Banker Residential Brokerage Commonwealth Care Alliance CTE Maura Healy Dennis Group, LLC Dietz & Company Architects, Inc. Disability Management Services, Inc. Easthampton Savings Bank Foundation, Inc. Farm Credit East Cares Fazzi Associates Inc. Fidelity Charitable Gift Fund Greenfield Co-Operative Bank **Greenfield Savings Bank** Holvoke Community College I.L. Cohen Foundation

Jack & Pauline Freeman Foundation

Key Bank

Kimball Farms Residents Association Lions Club of Pittsfield, Inc. **NETA New England Treatment Access** Perry And Madeline Garver Family Foundation. Inc. Pritchard Family Foundation RAPV Charitable & Educational Fund, Inc. Ray's Van Express, Inc Richard E Neal for Congress Committee Sarah Gillett Services for the Elderly, Inc. Shatz, Schwartz & Fentin, P.C. Six Flags New England Sodexo Foundation South Congregational Church St Germain Investments St. John's Episcopal Church Thornes Marketplace Tiferet Center Tighe & Bond, Inc. Unitarian Universalist Society of Greate Springfield United Personnel Services USA Recycling & Hauling Inc. Veritas Technologies LLC Webber & Grinnell Insurance

YourCause, LLC \$500 - \$999

Anonymous (1)

Adobe Systems, Inc. - Matching Gift Program American International Group, Inc Matching Grants Program Barings

Boston Medical Center HealthNet Plan Chrysler Minority Dealers Association, Inc.

DJRJ Charitable Fund First Churches of Northampton

Johnson & Hill Staffing Services, Inc.

Kurt And Dorothy Hertzeld Charitable Fund Mahams Inc

Marcus Printing Company

Martin J. Clayton Insurance Agency New England Lawn Companies, Inc.

Odyssey Bookshop

Ostberg & Associates

Packaging Corporation of America Pfizer Foundation Matching Gifts Program

Pioneer Heating and Cooling, inc.

Pioneer Valley Automobile Club Insurance

Agency, Inc. Pioneer Valley Fitness

Raven Used Books Saint-Gobain Corporate Foundation

Solar Store of Greenfield

St. Paul Lutheran Church Strunsky Family Fund The Hanley Foundation United Way of Central & Northeastern Connecticut

Veris Wealth Partners, LLC Voya Foundation c/o Frontstream Wil-Dae Charitable Foundation, Inc.

\$250 - \$499

Anonymous (1) 90 Meat Outlet AmazonSmile Foundation Amherst Nurseries Ark Dental LLC Baycare Health Partners, Inc. Big Y World Class Market, Inc. BNI Wilbraham Carpenters Local Union #108 David G. Taft Foundation Dunkin' Donuts - AAH Corp - Granby Dunkin' Donuts- KATC Corp - Belchertown Family Veterinary Center First Church of Christ Congregational First Congregational Church of Brimfield First Congregational Church of Hadley First Congregational Church of Hatfield Freedom Credit Union Grace Lutheran Church Hatfield Book Club Industrial Mechanical Insulation Corp. ITW Foundation JK Group Massachusetts Institute of Technology Meridian Medical Management Mount Vernon Chapter No. 97, O.E.S. Grand Chapter of MA Paint Social Art Real Pickles Cooperative, Inc. Saremi, LLP Skoler, Abbott & Presser P.C. Sun Life Financial Matching Gifts The Queenan Foundation Inc. The Wonderful Company Foundation Toomey Associates, Inc **Travelers Community Connections** Trinitarian Congregational Church United Food and Commercial Workers Union Local 1459

United Way Of Greater Waterbury

Weatherfield Harris and Hobbs Inc.

United Way Of Tri-County, Inc.

Valley Medical Group

FOOD DONORS

Fiscal Year 2017 Oct.1. 2016 - Sept. 30, 2017

300,000 pounds or more

Big Y #75 Cottage Street Coca-Cola/Minute-Maid Co.

100.000 - 299.999 pounds

Big Y #52 Chicopee BJ's Wholesale Club Chicopee BJ'S Wholesale Club Greenfield BJ's Wholesale Club Pittsfield C & S Wholesale Grocers, Inc.

Costco

Ocean State Job Lot Stop & Shop Reclamation Super Walmart Orange

50.000 - 99.999 pounds

Atlas Farm Big Y #23 Pittsfield Big Y #63 Greenfield Big Y #7 Northampton C & S Wholesale Grocers Westfield Plainville Farm Super Walmart Ware Szawlowski Potato Farms Inc. Wendolowski Farm

20,000 - 49,999 pounds

Anonymous Donor

Big Y #1 St James Ave Springfield Big Y #10 Westfield Big Y #11 Southampton Big Y #19 Ludlow Big Y #26 North Adams Big Y #3 West Springfield Big Y #46 Amherst Big Y #50 South Hadley Big Y #68 Westfield Shops Big Y #8 Southwick Carando Gourmet Frozen Foods Cheney Orchard Hapco Farms Inc. J. M. Pasiecnik Farm Kellogg's Team / Hub Group Inc. Kraft Foods

Stop & Shop Hadley Stop & Shop Springfield Boston Rd Super Walmart Springfield

Stop & Shop E Longmeadow

Target Hadley Target Lanesboro

Riverland Farm

Stop & Shop Agawam

10,000 - 19,999 pounds

B & B Transport

Big Y #20 Palmer Big Y #21 Ware

Big Y #22 Great Barrington

Big Y #25 Adams

Big Y #37 Lee

Big Y #66 Cooley Street Springfield

C.H. Robinson Worldwide

Coca - Cola Executive Fleet LLC General Mills, Inc. Hendrix Produce Inc. Honey Pot Farm

Mass, Emergency Management Agency

Melnik Farm

Next Barn Over Farm **Our Family Farms**

Stop & Shop Belchertown Stop & Shop Chicopee Stop & Shop East Springfield

Stop & Shop Greenfield Stop & Shop Holyoke Lincoln Street

Stop & Shop Holyoke Northampton St Stop & Shop North Adams Stop & Shop Pittsfield Merrill Rd Stop & Shop Springfield Cooley St

Stop & Shop Westfield Super Walmart Westfield

Target Holyoke TraiLiner, Inc.

2,500 - 9,999 pounds

Aldi's Chicopee Aldi's Hadley Aldi's Pittsfield Aldi's Springfield Aldi's West Springfield Anmol Prest S Ghuman Armour-Eckrich Meats, LLC Big Y #13 Longmeadow Big Y #14 East Longmeadow Big Y #16 Fresh Acres Market **Brueggers Bagels Amherst** Brueggers Bagels Northampton C & S Wholesale Grocers, Inc. C & S Windsor Locks

CAN/US Cecchi & Sons, Inc. Clarkdale Fruit Farms, Inc. Cold Springs Orchard

ConAgra Foods Crete Carrier Corp. Dollar Tree

Five College Farms Florida's Natural Growers General Mills Operations. LLC Globe Electric Company Inc.

Joe Czajkowski Farm Johanna Foods Inc. Lightlife Foods, Inc. Lisa Chasen-Taber Manny's Olive Oil Marten Transport McCain Foods USA McCain Foods, Inc. MK Xpress National Freight **OCS Transport Services**

PFG

Pastor Transport

Price Chopper Great Barrington

Price Chopper Lenox Price Chopper Pittsfield PriceRite Springfield PriceRite West Springfield

Prime. Inc.

Quality Service Transportation

Red Fire Farm Sau-Sea Foods Inc. Shaffer Trucking Silver Springs Citrus

Six Flags

Sterman Masser Inc. Stop & Shop Northampton Stop & Shop Pittsfield Dan Fox Stop & Shop West Springfield

Super Walmart Chicopee **Super Walmart North Adams** Tar Heel Produce The Kitchen Garden

Tropicana Dole Twin Oaks Farm Tyson Foods

UMASS Center for Agriculture

Vermont Food Bank Walmart Hadley Walmart Northampton Walmart Pittsfield

Wesley United Methodist Church

Winter Moon Root Yankee Candle, Co.

1,000 - 2,499 pounds

A A Express Adarsh Express Arctic Express Bardwell Farm Big Rock

Big Y #86 Wilbraham

Charger Logistics Chris Greenfield Coca-Cola Company Coca-Cola Greenfield **Cottrell Truck Lines Endeavour Transportation** Energy Beverage Distributors LLC

Freedom Credit Union

Golonka Farm

Gourmet Trading Company

IWX Motor Freight Jana Express Inc. Kellogg Company Kennametal Kraft/Heinz Company

Lucky's Real Tomatoes Mastronardi Produce Matuszko Trailer Repair Mutton & Mead Festival

OTC Inc.

Pero Family Farms

Pioneer Valley Transit Authority Preferred Freezer Services, LLC

Price Chopper Lee PriceRite Chicopee R S Carriers, Inc. Rankin Trucking **Rdeep Transportation Real Pickles**

RGI Transportation

Salvation Army Donation Center Save-A-Lot Indian Orchard Schuster Trucking Company Smithfield Packing, Inc. Sodexo at Mass Mutual Specialty Bakers Inc. Speedi Express Speedy Care Springfield College Stahl-Meyer Foods Inc. Sunset Coast Transport **Sunstate Carriers** Teddy Smiarowski Farm

The Greater Boston Food Bank The Outreach Program

The Dannon Company Inc.

UMASS Student Farming Enterprise Unilever United Cargo White Wave Food, Inc. White Wave Foods

Williston Northampton School

THIRD PARTY EVENTS

Fiscal Year 2017 Oct.1, 2016 - Sept. 30, 2017

Each year, hundreds of individuals, groups and businesses hold events to raise funds to support the mission of The Food Bank. This list acknowledges those that raised \$1,000 or more.

200,000+

93.9 The River's Monte's March

\$10,000 - \$49,999

Our Family Foundation by Stop & Shop Food For Friends Stop & Shop New England's Hunger Box Event Stop & Shop New England's In Store Donations

\$5,000 - \$9,999

Fallon Community Health Plan's Annual Fundraiser Western Area Mass. Dietetic Association's 5k Run/Walk

\$2,500 - \$4,999

Spirit of the Hills Community Chorus' Concert Church World Service's CROP Hunger Walk Florence Savings Customer Choice Grant TJX Foundation Fundraiser 4th Annual Mayor's Cup Golf Tournament Perfomance Food Group Fundraiser Souper Bowl of Caring

\$1,000 - \$2,499

WHAI FM Radio's Benefit Breakfast Event
WHAI FM Radio's Food Drive
Maybury Material Handling's Car Show Fundraiser
The Paper Store's Gift of Giving Event
Crane Hil Disc Golf Club's Ice Bowl Event
Lavery's Peanut Butter and Jelly Drive
Dr. Hauschka Skin Care's Social Media Event
Paul Rich and Sons' Promotional Event





















P.O. Box 160 Hatfield, MA 01038-0160

Annual Report

This year, The Food Bank of Western

Massachusetts has published our annual report
online. The new digital format reduces our
environmental impact and printing and
mailing costs, so that we can distribute more
healthy food throughout the region.

View our 2017 Annual Report at www.foodbankwma.org/AR2017

We are honored to count you as a partner in our effort to feed our neighbors in need and lead the community to end hunger.

Thank you.